



Dematic at a Glance

Products and Services

TECHNOLOGIES

- Package Conveyors and Systems
- Low, Med & High Rate Linear Sorters
- Crossbelt and Tilt Tray Unit Sorters
- Order Consolidation Chutes & Order Processing Stations
- Singulators & Other Special Handling Equipment
- Trailer Loading Conveyors
- Automatic Guided Vehicle Systems
- AS/RS (Unit load and Miniload)
- Automated Electrified Monorail (AEM)
- Pallet Handling Conveyors & Systems
- Voice and Light Directed Picking Systems
- Warehouse Control Software (WCS)
- Visualization/Maintenance Software
- Warehouse Performance Software
- RFID Quick Tag System

ENGINEERING SERVICES

- Supply Chain Analysis
- Distribution Network Analysis
- Operations Planning
- Facility Layout & Design
- Product Slotting
- Labor Optimization
- Simulation Modeling
- Product Conveyability Testing
- Design Validation

CUSTOMER SERVICES

- 24/7 365 Phone Support
- Emergency Service
- Scheduled Preventive Maintenance
- Remote Monitoring
- Parts Support
- Modernization & Upgrades
- Custom Service Contracts
- Resident Maintenance Program
- Rapidship Conveyor Products



A Rich Tradition:

With 70 years of worldwide industry experience in creating logistics results, and over 10,000 systems installed around the globe, Dematic is the leading supplier of automated material handling systems for manufacturing, production, warehousing, and distribution. Dematic provides complete resources for supply chain and material flow analysis, systems conceiving and engineering, project management, controlled quality manufacturing, installation, and comprehensive life-cycle support. We design solutions for our customers based on a clear understanding of their business goals and material handling requirements. Throughout all our years in business, from Rapistan to Dematic, our focus has been on customer satisfaction.

Markets Served:

Dematic provides solutions for companies spanning the supply chain, including hard goods production and assembly, food and beverage, and wholesale/retail distribution of grocery, hardware, apparel, retail drug, office supplies, and general merchandise. We specialize in automated warehousing with high throughput order fulfillment systems, but have extensive experience in manufacturing across all sectors. We service small, local companies and national retailers - with global solutions for global companies, and global expertise for local companies. Our application experience allows us to design systems to optimize material flow inside the four walls and across the supply chain.

Adding Value:

Dematic's solutions allow companies to reduce production and distribution costs, maximize overall logistics efficiencies, and increase the operating speed of their supply chain. As a partner in each customer's success, we add value by deploying innovative system solutions based on global "best practice" experience, innovative products that are designed, tested, and manufactured in a controlled quality environment, customer support throughout every phase of project development/implementation, and finally, the most responsible and responsive customer service group in the industry.

Operations:

The Dematic headquarters for North America is located in Grand Rapids, Michigan. Dematic is a global company with operations in 22 countries around the world.



Customer Quotes:

“We are doing more in the new facility than the three older facilities, at half the cost and with much greater throughput.”

Howard Schmitter, National Retail Consolidators

“The Dematic material handling automation system allows us to cut order fulfillment time in half while servicing manufacturing operations.”

Michael Geis, Julius Blum, Inc.

“Voice directed picking combined with a smart conveying and sorting network speeds up the fulfillment process and dramatically increases order accuracy.”

Tim Beauchamp, Corporate Express

“In less space, we maintain higher throughput with less staff, reduced product handling and improved inventory control.”

Mike Rupert, Art Van Furniture

“The Dematic order fulfillment system allowed us to cut picking errors by 98% while increasing productivity by 120%.”

Jeff Olear, PNY Technologies

“Our customers benefit directly from the technology provided by Dematic. Their system helps us achieve our operating goal: Ship orders complete, accurate, and on time.”

Robert Buck, Liberty Hardware

“Voice directed picking integrated with a conveying and sorting system gets orders out the door complete, accurate, and on schedule.”

Nicole Yugovich, United Stationers

“The quality of assistance given by the Dematic Customer Service team is without question the most informed and easiest to work with that I have interacted with - simply the best”

Chuck Hensley, Alticor Corp.

“In today’s world of companies changing hands/names faster than you can blink your eyes, it is a pleasant surprise to see a company like Dematic that still provides a quality product. The Dematic Customer Service team that came on site to perform our maintenance was great. They were some of the best people to work with. It was nice to chat with someone that knows your equipment.”

Jay Little, DSM Pharmaceuticals, Inc.

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